



# Gary Lawless, Jr

**Senior Vice President**  
Houston, Texas

## Professional Experience

Gary is a senior vice president in Cresa's Houston office. He specializes in representing occupiers in all facets of their corporate real estate matters, including strategic portfolio planning, lease negotiations, renewals, relocation, expansions, merger & acquisitions evaluations, and dispositions. Gary believes in combining insightful analysis of his clients' business goals and needs with a thorough understanding of the commercial real estate market to better locate, negotiate, and structure the appropriate lease or purchase transaction solution.

In addition, Gary places a heavy emphasis on consulting Oil & Gas clients on their national and international real estate needs through portfolio optimization, workplace strategies, and business intelligence by partnering with those clients to become their trusted real estate service provider.

## Experience

- Cresa, 2011 - Present
- Gibson & Granello Realty Partners, 2009 - 2011
- NAI Houston, 2002 - 2009

## Affiliations

- Cresa Oil & Gas Practice Group Leader
- Board Member, ACRP
- Past Board Member, Houston Office Leasing Brokers Association
- Past President, Houston Office Leasing Brokers Association
- Past Member, Cresa Emerging Leadership Council
- Licensed Real Estate Agent in the State of Texas
- CFOLC Sponsor
- OGGN Sponsor

## Select Clients

Centre Technologies	KBR	MicroFocus	Petrofac
Conquest Completion	KLX Energy Services	Oracle	RS Energy
Daewoo	Laredo Energy	PDS Americas	Spire Energy
Freeport-McMoRan	Lotte	Petrochina	Tendeka

## Education

B.A. Economics  
University of Texas

## Contact

713.491.6307  
glawless@cresa.com