

Professional Experience

Waite has worked in real estate his entire career, initially managing a small portfolio of residential and commercial buildings across all five Boroughs of New York City. He was then hired by the FDIC and Resolution Trust Corporation to dispose of assets held after the 1998 global financial crisis.

He has exclusively represented tenant for over 25 years, first with Schlesinger and Company and then with Vicus Partners. Attracted to Cresa's service platform and culture, he joined the firm to continue his passion for helping tenants. Waite has a proven track record of navigating complex transactions and is known for his market knowledge and client-centric approach.

Clients

Non Profit/Governmental

- The Hope Program
- The Common Pantry
- Baltic Street Housing
- Association of Commuter Rail **Employees**
- State University of New York
- Government of Estonia
- Government of Antigua and Barbuda Black River Asset Management

Other

- Blackstone
- Mindful Care

- Moelis Asset Management
- · Cargill, Incorporated
- Check Point Software
- Brockman, Inc.
- Gracie Asset Management

Affiliations

New York State Real Estate Broker Member of the Real Estate Board on New York Member of the New York Athletic Club Membership Committee of NYAC Pelham Civics Association United Way of Westchester and Putnam

Education

Ohio University bachelor's degree in business New York University Real Estate Program

Contact

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