



# Dan Foley

## Managing Principal New Jersey

### Professional Experience

Dan Foley brings over 40 years of commercial real estate experience to our New Jersey office as Managing Principal. Dan started his career with CBRE in 1982. While at CBRE, Dan ranked as a New Jersey top-five producer for nine consecutive years. Dan co-founded Strategic Alliance Partners in 1993, a firm dedicated to tenant representation. In 2004, Strategic Alliance amalgamated its 26 brokers with Studley (Savills).

A passionate advocate for occupiers, Dan has successfully negotiated many of the largest and most complex real estate transactions in New Jersey. Dan has completed New Jersey's largest office leases four out of the last ten years.

### Clients

- Coca-Cola
- International Paper
- NJ Turnpike Authority / NJ Transit
- Eisai Inc.
- Securitas
- John Wiley & Sons

### Awards and Achievements

- ProLogis – Broker of the Year, for the long-term lease with the Coca-Cola Company.
- Society of Industrial and Office Realtors (SIOR) - NJ Largest Industrial Build to Suit, for the International Paper Corporation.
- Society of Industrial and Office Realtors (SIOR) - NJ Largest Office Lease, for the John Wiley & Sons Headquarters.
- Real Estate NJ Magazine – Broker All Star award, multiple times.
- Hartz Mountain – Largest Deal of the Year award.
- Advance Realty – Deal of the Year award, for the Eisai Headquarters Build to Suit.
- COSTAR - Numerous Power Broker awards. In 2007, was the only broker in the nation (with any firm) to win awards in both the Industrial and Office.
- National Association of Industrial and Office Parks (NAIOP) – Finalist for the Industrial Deal of the Year award for the Leeds certified Build to Suit for the Coca-Cola company's fully automated distribution center with Forsgate Industrial.
- Society of Industrial and Office Realtors (SIOR) New Jersey Largest Office lease for the New Jersey Turnpike Headquarters.
- Savills North America - Deal of the Year Award 2020.
- Savills – One of the Top Five Earning Brokers in North America for 2020.
- National Association of Industrial and Office Parks (NAIOP) - New Jersey Deal of the Year Award in 2020 for the Eisai 335,000 SF Headquarters Transaction
- Bergen Community College – Medallion Award of Merit for Corporate Responsibility. This award is given for significant business and philanthropic endeavors.

### Contact

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